

Connecting European HealthTech Entrepreneurs and Investors

Utrecht, The Netherlands
8-10 December 2025

www.healthtechinvestorsummit.com



Our key goals



- **Connect** European entrepreneurs & investors in HealthTech
- **Innovate**: Europe's **premier** HealthTech investor event
- **Inspire & Educate**: Insightful sessions for all stakeholders
- **Showcase**: Top European innovations & cross-border opportunities
- **Fuel Growth**: Supporting Europe's booming HealthTech ecosystem



Who's in the room?



- **HealthTech Innovators:** Pre-seed to scale-ups across medtech & digital health
- **Investors:** VCs, family offices, banks—hunting for Europe's next big win
- **Industry Leaders:** Clusters, corporates & ecosystem builders shaping healthcare
- **You?** If you believe in the future of HealthTech, this is your place.



Why you should be there!

- **Pitch** to top European & global investors
- **Discover** the next game-changing HealthTech innovations
- **Connect** with key players across the ecosystem
- **Learn** from industry leaders & trendsetters
- **Shape the Future** of healthcare through collaboration
- **Bonus:** Experience wonderful European cities!



HIS 2024 Edition

A successful second edition



HIS 2024 by the numbers:

-  **96 companies pitched** to top investors
-  **27 nationalities** represented
-  **460+ attendees** over 2.5 days
-  **70+ investors & 90 VIPs** at the exclusive Investor Dinner
-  **Momentum is building—2025 will be even bigger!**

These numbers showcase the **diverse, dynamic** community that joined us. We're thrilled about the momentum we've built—and can't wait to see what's next!



Collaboration with Knowledge partners: the key



Strategic Knowledge Partners



Knowledge Partners





HIS 2025 Edition

HIS 2025



- 8-10 December
- Utrecht, The Netherlands
- Tivoli Vreedenburg: again an intimate setting!

How to be under the spotlight?

2025 Pitching selections



Regional pitching selections-the incentives



Companies associated to Imago-Mol

The discounts below are cumulative with the Knowledge Partners discount (15%)!

Pre-seed (General price 999€)	New price for pitching package on 8-10 December	Start-ups (General price 1 999€)	New price for pitching package on 8-10 December	Scale-ups (General price 2 999€)	New price for pitching package on 8-10 December
Winner (30% discount)	699€	Winner (30%discount)	1 399€	Winner (30% discount)	2 099€
2ndranked (20% discount)	799€	2ndranked (20% discount)	1 599€	2ndranked (20% discount)	2 399€



Regional Pitching Selections: PHASE 1



Areas involved

- Belgium/Luxembourg
- Bulgaria
- France
- Netherlands
- Germany/Switzerland/Austria
- Italy
- Portugal
- **Romania**

• Who can apply:

Members or portfolio companies of strategic knowledge partners or investor partners involved in the pre-selection in your country.

• Advantages:

- 15% discount thanks to membership to Knowledge Partner/ portfolio company of Investor Partners
- 30% to 15% additional discount for the 'winners' of pre-selections

*See prices of pitching packages in the following slides

Already 55 companies selected

Romania pitching selections-criteria

21 October 2025

8-11 December

Iasi,
Romania

Direct entry into HIS!

Pitching
in
Utrecht!

Criterium	Scores
Quality of the pitch deck	1 OR 3 OR 5
Quality of the Team	1 OR 3 OR 5
Regulatory approval process clear and credible	1 OR 3 OR 5
Innovation/disruption level	1 OR 3 OR 5
Market potential	1 OR 5 OR 9
Strength of the business case	1 OR 5 OR 9
Competitive differentiation clarified	1 OR 5 OR 9
(Clinical) validation of technology	1 OR 5 OR 9
Go To market strategy clear	1 OR 5 OR 9

Pan-European pitching selections: PHASE 2



Areas involved:

- Europe

• Who can apply?

All Pre-seed, start-up or scale-up company in HealthTech with significant activities in Europe; also, the companies that were not in the top 4 (in each maturity class) in regional selections.

• Advantages:

- if you are MEDVIA member, 30% discount
- If you are member of one of our Knowledge Partners, 15% discount

Pitching package: pre-seed



**999€
(excl. VAT)**

- 1 ticket to the full event and conference dinner + one free investor ticket
- 30% reduction for up to two additional delegates
- 7' pitch in a dedicated pitching track
- Inclusion of logo in all digital communications about pitching companies
- Inclusion of logo in all printed communication about pitching companies
- Free attendance (physical or online) to all sessions of the workshop series "How to pitch like a pro"



Pitching package: start-ups



**1 999€
(excl. VAT)**

- 2 tickets to the full event and conference dinner (can also be an investor)
- 20% reduction for up to two additional delegates
- 7' pitch in a dedicated pitching track
- Inclusion of logo in all digital communications about pitching companies
- Inclusion of logo in all printed communication about pitching companies
- Free attendance (physical or online) to all sessions of the workshop series "How to pitch like a pro"



Pitching package: scale-ups



**2 999€
(excl. VAT)**

- 2 tickets to the full event and conference dinner (Can also be an investor)
- 20% reduction for up to two additional delegates
- 12' pitch in a dedicated pitching track
- Inclusion of logo in all digital communications about pitching companies
- Inclusion of logo in all printed communication about pitching companies



Any questions?
Contact us:
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www.healthtechinvestorsummit.com

